## CONSOLIDATED BALANCE SHEET

Quarter 3/ 2009
As at Sep. 30th, 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $100=110+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 356.213.752.558 | 314.074.828.678 |
| I. Cash and cash equivalents | 110 |  | 31.068.714.009 | 13.384.087.807 |
| 1. Cash | 111 | V. 01 | 31.068.714.009 | 13.384.087.807 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 174.553.884.906 | 160.545.938.386 |
| 1. Trade accounts receivables | 131 |  | 142.518.812.688 | 138.893.508.822 |
| 2. Advances to suppliers | 132 |  | 33.147.844.301 | 21.025.749.541 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 5.224.369.436 | 6.963.821.542 |
| 6. Provision for short-term bad receivables | 139 |  | (6.337.141.519) | (6.337.141.519) |
| IV. Inventories | 140 |  | 139.056.925.550 | 124.782.281.295 |
| 1. Inventories | 141 | V. 04 | 139.882.571.251 | 125.990.730.036 |
| 2. Provision for devaluation of inventories | 149 |  | (825.645.701) | (1.208.448.741) |
| V. Other short-term assets | 150 |  | 11.534.228.093 | 15.362.521.190 |
| 1. Short-term prepaid expenses | 151 |  | 1.201.668.791 | 631.167.908 |
| 2. VAT deductible | 152 |  | 1.438.167.013 | 3.315.094.448 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 201.443.605 | 381.437.315 |
| 4. Other short-term assets | 158 |  | 8.692.948.684 | 11.034.821.519 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 249.512.002.549 | 237.336.150.085 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 248.582.506.032 | 236.400.456.924 |
| 1. Tangible fixed assets | 221 | V. 08 | 215.680.055.363 | 214.709.369.932 |
| - Historical cost | 222 |  | 355.618.653.072 | 337.155.172.777 |
| - Accumulated depreciation | 223 |  | (139.938.597.709) | (122.445.802.845) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 12.563.267.527 | 10.766.616.327 |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :--- | :---: | :---: | ---: | ---: |
| 1 | 2 | 3 | 4 | 5 |
| - Historical cost | 228 |  | 12.563 .267 .527 | 10.766 .616 .327 |
| - Accumulated depreciation | 229 |  |  | - |
| 4. Construction in progress expenses | 230 | V.11 | 20.339 .183 .142 | 10.924 .470 .665 |
| III. Property investment | $\mathbf{2 4 0}$ | V.12 |  | - |
| - Historical cost | 241 |  |  | - |
| - Accumulated depreciation ( ${ }^{*}$ ) | 242 |  |  | - |
| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  |  | - |
| 1. Investment in subsidiaries | 251 |  |  | - |
| 2. Investment in joint-venture | 252 |  |  | - |
| 3. Other long-term investments | 258 |  |  | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  | - |
| V.Goodwill | 260 |  |  | $\mathbf{-}$ |
| V. Other long-term assets | $\mathbf{2 7 0}$ |  | $\mathbf{9 2 9 . 4 9 6 . 5 1 7}$ | $\mathbf{9 3 5 . 6 9 3 . 1 6 1}$ |
| 1. Long-term prepaid expenses | 261 | V.14 | 929.496 .517 | 935.693 .161 |
| 2. Deferred income tax assets | 262 | V.21 |  | - |
| 3. Others | 268 |  |  | - |
|  |  |  |  | - |
|  | $\mathbf{2 8 0}$ |  | $\mathbf{6 0 5 . 7 2 5 . 7 5 5 . 1 0 7}$ | $\mathbf{5 5 1 . 4 1 0 . 9 7 8 . 7 6 3}$ |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES (300= 310+330) | 300 |  | 317.983.545.512 | 278.495.689.485 |
| I. Short-term liabilities | 310 |  | 227.507.193.027 | 170.449.424.431 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 166.327.419.754 | 79.690.848.544 |
| 2. Trade accounts payable | 312 |  | 25.180.366.337 | 45.620.420.141 |
| 3. Advances from customers | 313 |  | 2.717.402.228 | 4.478.912.943 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 3.873.495.654 | 6.141.023.023 |
| 5. Payable to employees | 315 |  | 12.279 .991 | 111.986 .227 |
| 6. Payable expenses | 316 | V. 17 | 13.180.011.670 | 16.809.817.801 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 16.216.217.393 | 17.596.415.752 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 90.476.352.485 | 108.046.265.054 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 90.172.412.484 | 107.742.325.053 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 303.940.001 | 303.940.001 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 287.604.545.400 | 272.915.289.278 |
| I. Capital sources and funds | 410 | V. 22 | 285.161.060.456 | 270.190.043.708 |
| 1. Paid-in capital | 411 |  | 97.193.080.000 | 97.810.680.054 |
| 2. Capital surplus | 412 |  | 110.556.760.000 | 110.556.760.000 |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (242.200.000) | (242.200.000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (45.727.704) | (123.790.212) |
| 7. Investment and development fund | 417 |  | 30.448.054.974 | 10.147.314.777 |
| 8. Financial reserve fund | 418 |  | 4.893.964.861 | 2.589.074.967 |
| 9. Other fund belong to owner's equity | 419 |  | 9.017.858.890 | 9.017.858.890 |
| 10. Retained profit | 420 |  | 33.319.102.585 | 40.414.178.382 |
| 11. Capital for construction work | 421 |  | 20.166 .850 | 20.166.850 |
| II. Budget sources | 430 |  | 2.443.484.944 | 3.255.936.467 |
| 1. Bonus and welfare fund | 431 |  | 2.443.484.944 | 3.255.936.467 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| C. BENEFITS OF MINORITIES | 500 |  | 137.664.195 | (530.690.897) |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 605.725.755.107 | 551.410.978.763 |

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 144.549.765.049 | 123.418.565.662 | 397.550.235.516 | 384.429.433.110 |
| 2. Deductions | 02 |  | 1.068.873.775 | 1.308.725.834 | 3.322.951.867 | 4.786.797.572 |
| 3. Net sales and services (10=01-02) | 10 |  | 143.480.891.274 | 122.109.839.828 | 394.227.283.649 | 379.642.635.538 |
| 4. Cost of goods sold | 11 | VI. 27 | 109.922.709.209 | 84.074.641.528 | 297.717.939.373 | 286.441.674.349 |
| 5. Gross profit (20=10-11) | 20 |  | 33.558.182.065 | 38.035.198.300 | 96.509.344.276 | 93.200.961.189 |
| 6. Financial incomes | 21 | VI. 26 | 593.539.016 | 237.565.957 | 1.029.659.222 | 1.118.248.919 |
| 7. Financial expenses | 22 | VI. 28 | 4.562.180.514 | 4.841.976.373 | 19.536.364.407 | 11.776.460.779 |
| - Include: Interest expense | 23 |  | 4.476.031.945 | 4.841.976.373 | 15.351.379.049 | 11.084.853.981 |
| 8. Selling expenses | 24 |  | 10.333.808.121 | 12.974.231.469 | 21.756.497.642 | 26.500.550.684 |
| 9. General \& administrative expenses | 25 |  | 4.176.269.471 | 5.256.980.296 | 10.746.747.190 | 12.559.841.199 |
| 10. Net operating profit ( $\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2}$ ) - (24+25) | 30 |  | 15.079.462.975 | 15.199.576.119 | 45.499.394.259 | 43.482.357.446 |
| 11. Other incomes | 31 |  | 499.719 .243 | 258.687.408 | 1.591.328.801 | 794.800 .433 |
| 12. Other expenses | 32 |  | 83.588.011 | 441.791 .747 | 1.278.669.610 | 1.750.416.473 |
| 13. Other profit (40=31-32) | 40 |  | 416.131.232 | (183.104.339) | 312.659.191 | (955.616.040) |
| 14. Profit before tax (50=30+40) | 50 |  | 15.495.594.207 | 15.016.471.780 | 45.812.053.450 | 42.526.741.406 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1.272.713.474 | 1.507.308.728 | 3.334.302.637 | 4.251.984.800 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 14.222.880.733 | 13.509.163.052 | 42.477.750.813 | 38.274.756.606 |
| 17.1 Benefits of minorities |  |  | (15.434.045) | (27.741.597) | (24.246.194) | 3.377 .768 |
| 17.2 Profit after tax of the parent company's shareholders |  |  | 14.238.314.778 | 13.536.904.649 | 42.501.997.007 | 38.271.378.838 |
| 18. EPS (*) | 70 |  | 1.465 | 1.671 | 4.373 | 4.725 |

## CONSOLIDATED CASH FLOW STATEMENT

Quarter 3/ 2009 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 327.342.027.030 | 283.379.391.430 |
| 2. Cash paid for supplier | 02 |  | (141.136.524.001) | (74.627.291.314) |
| 3. Cash paid for employee | 03 |  | (25.066.589.571) | (21.705.948.257) |
| 4. Cash paid for interest | 04 |  | (20.697.243.686) | (11.084.853.981) |
| 5. Cash paid for corporate income tax | 05 |  | (5.902.629.475) | (2.751.689.519) |
| 6. Other receivables | 06 |  | 14.045.656.857 | 5.830.786.182 |
| 7. Other payables | 07 |  | (68.593.785.550) | (36.158.107.339) |
| Net cash provided by (used in) operating activities | 20 |  | 79.990.911.604 | 142.882.287.202 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (8.415.312.360) | (5.513.663.574) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (8.415.312.360) | (5.513.663.574) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | (20.284.532) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 112.919.247.597 | 21.944.977.778 |
| 4. Cash paid to principal debt | 34 |  | (152.440.603.462) | (160.809.044.651) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (14.369.617.177) |  |
| Net cash (used in) provided by financing activities | 40 |  | (53.890.973.042) | (138.884.351.405) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 17.684.626.202 | (1.515.727.777) |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 13.384.087.807 | 6.372.710.709 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 |  | 31.068.714.009 | 4.856.982.932 |

